



7077 NE Bay Hill Road,
Bainbridge Island, WA 98110

2026 H2 BillionToOne SOW

Engagement

This Statement of Work (“SOW”) is issued under and subject to all the terms and conditions of the Master Services Agreement dated 11/11/2025 by and between BillionToOne, Inc. (the “Client”) and Apsis Labs (“Contractor” or the “Developers”).

Services

The Client agrees to retain the services of the Developers for the period beginning on 07/01/2026 and ending 12/31/2026 (the “Work Period”). Developers agree to devote up to 20 **hours / week** to projects assigned by the Client. Priority and assignment of these projects is to be determined by the Client. Additional hours may be provided by mutual agreement at the sole discretion of the Developers.

These projects may include, but are not limited to:

- Sysops and devops work managing AWS resources
- Development and implementation of custom software solutions and external integrations
- Consulting services on infrastructure, custom software development, external integrations, and AI

It is understood that, on occasion, Developers may be unable to provide the full number of hours in a given week. In such cases, Developers shall provide advance written notice. Missed hours shall be made up within the following four weeks of availability.

Any changes to the Services, including but not limited to schedule, deliverables, or fees, must be approved in writing by both the Client and Developers.

Weeks that include a US Federal Holiday will have both the billed rate, and the number of hours to be worked reduced by 20% per federal holiday.

Payment

The Client will be billed at our standard rate of \$220 per hour on a time and materials basis. Developer will send Client invoices on the 1st and the 15th of each month for work completed to date. Invoices will be issued with Net 30 payment terms. The Developer's availability for additional work beyond the scope of this SOW shall be at the sole discretion of the Developer.

Signatures

Signed by:



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6/17/2026

Wyatt Kirby, Founding Partner - Apsis Labs

Date

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6/17/2026

Susan Lin, VP IT, IS - BillionToOne, Inc.

Date